# PRICE LIST 

EFFECTIVE AUGUST 1, 1948

laboratory instruments
HEWLETT-PACKARD COMPANY
395 PAGE MILL ROAD•PALO ALTO, CALIFORNIA


Prices complete with tubes F.O.B. Palo Alto, California. Dafa and prices subject to change without notice.


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## SUGGESTIONS FOR ORDERING

Order by Model Number. . . Always order by catalog model number and name of instrument desired. For example, "Model 206A Audio Signal Generator." Whenever possible mention frequency range or other significant specifications to prevent misunderstanding. Also mention features such as special color, special frequency range, non-standard power line voltage, etc., and whether cabinet or rack mounting style is desired.
Most Hewlett-Packard instruments are available in either cabinet or rack mounting. Rack mounting styles are designated by adding an "R" after the model number. For example, "200BR." An asterisk in the price list indicates that rack mounting style is available at an additional cost of $\$ 5.00$. A dagger indicates that rack mounting style is available at no extra cost.
Orders should be sent direct to the factory and addressed to Hewlett-Packard Company, 395 Page Mill Road, Palo Alto, California. All orders are subject to final acceptance by the Hewlett-Packard Company.

Shipments . . . Unless specifically requested otherwise, shipments are made by express. This policy is born of experience. Delicate instruments require the careful handling received in express shipment, and over a long period of time this method has proved most satisfactory. On request, shipments will be made by air freight or by truck. We do not recommend shipment by parcel post or by freight, and shipments will not be made by this type of carrier without specific instructions from the customer and the understanding that safe arrival is his entire risk.

Terms . . . 30 days net. Unless credit has already been established, shipments will be made c.o.d. All prices are quoted f.o.b. Palo Alto.

Sales Representatives . . . Sales representatives are maintained in principal cities as a service to our customers. Customers are invited to contact the nearest representatives at any time. They will gladly supply technical information, help prepare your order and, if desired, forward order to the factory. Orders should be made out to the HewlettPackard Company and are subject to final acceptance by the Company in Palo Alto. Sales representatives and their addresses are shown in the price list. Export sales are made through Frazar and Hansen, Ltd., 301 Clay Street, San Francisco 11, California.

Repairs . . . When returning instruments for repairs, recalibration, or any other reason, please contact the HewlettPackard Company for shipping instructions. Give model number, type number, and serial number and as much information as possible concerning reason for return.
Repairs are made by the Hewlett-Packard Company at actual cost of labor and materials. Customers are invited to make full use of this service to insure maximum benefit from their instruments.

Repair Parts . . . When ordering repair parts please describe carefully parts required. Give model number, type number, serial number of the instrument and date of orig. inal purchase. Identify parts on the wiring diagram if possible, giving date shown on the circuit wiring diagram.

# These -hp- Representatives Are At Your Service 

## CHICAGO 6, ILLINOIS

Alfred Crossley \& Associates<br>549 West Randolph Street State 7444

## CLEVELAND 12, OHIO

M. P. Odell

1748 Northfield Avenue
Potomac 6960
LOS ANGELES 46, CALIFORNIA
Norman B. Neely Enterprises
7422 Melrose Avenue
Whitney 1147
Earl W. Lipscomb
4433 Stanford Street
Logan 6-5097

## HIGH POINT, NORTH CAROLINA

Bivins \& Caldwell
Room 807, Security Bank Building
Phone 3672

NEW YORK 7, NEW YORK
Burlingame Associates
11 Park Place
Digby 9-1240

TORONTO 1, CANADA
Atlas Radio Corporation, Ltd. 560 King Street West Waverley 4761

WASHINGTON 9, D. C. Burlingame Associates 2017 S Street N.W. DEcatur 8111

FORT MYERS, FLORIDA
Arthur Lynch and Associates
P. O. Box 466

Fort Myers 1269M


[^0]:    *Available in rack mounting at $\mathbf{\$ 5 . 0 0}$ additional.
    †Available in rack mounting; no extra cost. Other instruments available in cabinet mounting only. Standard color is H-P Grey; other colors at $\$ \mathbf{5 . 0 0}$ additional.

